



PRE-TRAINING

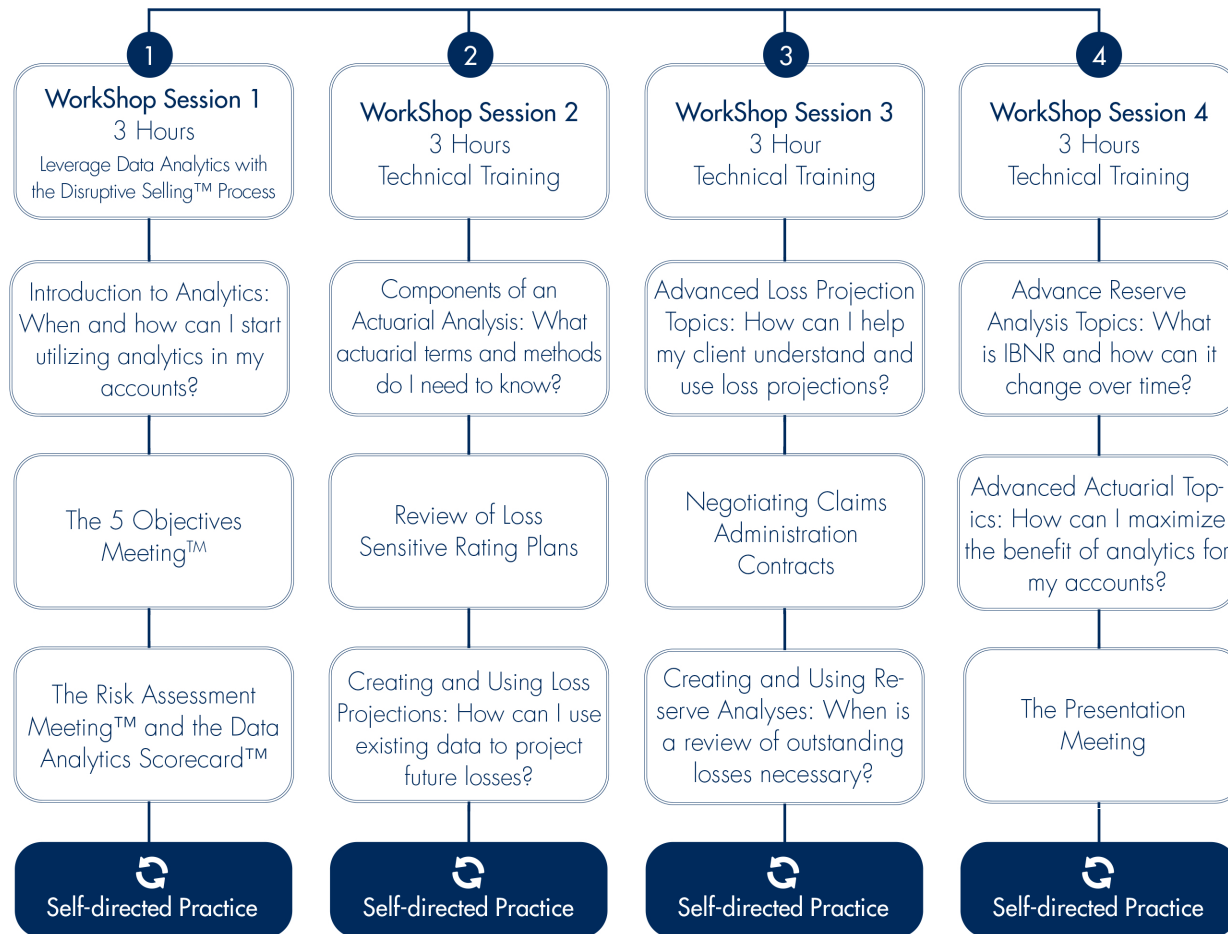
Welcome
& Overview

Introduction to
Disruptive Selling



TRAINING

Addressing the Unique Needs of Large Sophisticated Accounts



POST-TRAINING

Messaging Strategies to
"Get in the Door" with
"Right-Fit" Prospects